

## OUR SERVICES

# Procurement and Analytics



Our procurement team manages the entire process—from scope development through bidding and purchasing—working seamlessly with our equipment planners and other stakeholders to drive a thoroughly coordinated, accurate delivery. We understand that everyone is trying to achieve more with less so we focus on spend transparency and optimization, managing the supply chain and assessing first costs versus life-cycle costs, maintenance and reliability, scalability and new versus reconditioned

While we maintain strategic relationships with many national manufacturers, we are “vendor agnostic” so we provide an unbiased advice that drives solutions to our clients’ clinical, operation and financial challenges.

And, when it comes time to buy, we work with in-house purchasing departments or make the buy ourselves, always serving as a single point of contact to provide detailed paperwork and bid analyses as well as manage all delivery terms and conditions. We understand how facilities make decisions, so we focus on the issues that drive those decisions to reduce unknowns, drive costs down and eliminate delays in the field.

## Specific services include:

- Full reporting, including requisitions and purchase orders, order tracking and expediting, and owner-furnished or contractor-installed items
- Validate medical equipment configurations with end users to ensure highest possible standard of care.
- Provide an intelligent, analytical and collaborative approach to leveraging spending in the procurement of major medical equipment.
- Report and visualize current project status through a live dashboard, procurement schedule, budget analysis, cash flow and impact report.